

# BUSINESS

FBI COMMERCIAL, INDUSTRIAL, RETAIL & WAREHOUSE BUILDINGS



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**INDYWEST**  
HARLEY-DAVIDSON

RESTAURANT

Harley-Davidson  
HARLEY-DAVIDSON  
1903



## A Wise Investment

*Choosing your next building – whether for a new venture or to accommodate a growing company - is a critical business decision. You need a structure, as well as a building company, that will go to work for you. You need someone who understands your business and the importance of your ROI. That's what you'll find with FBi Buildings. We offer affordable, flexible and appealing structures that make good business sense.*

Time is money. Don't waste it by spending too long on construction. FBi utilizes a construction process that allows your building to go up quickly. And with some of the most efficient crews in the industry, your capital will start earning a return in short order. To further compress the timeline, FBi can assign multiple crews to large projects, drawing on our large pool of over 150 experienced craftsmen.

Your ROI can be further enhanced by the energy efficiency of an FBi building. And the quality components FBi uses means your building will continue to look good for decades, without costly maintenance.

And don't underestimate the power of good design. Whether it's a manufacturing facility designed for efficient "traffic" flow, striking curbside appeal for an income-producing industrial rental building or an inviting entrance for a retail establishment, good



# Effective

## A Heritage of Excellence

Quality products and innovative designs are hallmarks of FBI buildings. Where we lead, the rest of the industry soon follows. But one thing they cannot mimic. That's our reputation for excellence, formed by the tireless work of our loyal and caring employees. Integrity is our way of doing business... and has been since our founding in 1958.

We expect quality, and we take responsibility for it. We provide a one-source solution for the pre-engineered portion of your building. From the sales consultants, designers, engineers and project managers to the crews out in the field, all are FBI employees. We don't rely on disconnected

dealers and subcontracted erection crews. Neither should you. Our crews go through extensive annual company training and are given the latest tools and equipment to ensure that your structure is built efficiently and to the highest quality standards.



This means you can have confidence that the job will get done, and done well. And though we've proven that on over 15,000 buildings, we aren't resting on our laurels. We seek to satisfy each customer, every time.

# Reliable

**Regeski Development  
Griffith, Indiana**

**Monee Fire Department  
Monee, Illinois**

**Ruim Equipment  
Lowell, Indiana**





## Trusted Advisors, & Talented Designers

Need help planning? Want to run some numbers? A member of the FBI team will consult with you at the early, feasibility stages of your project. After discussing your needs and challenges, we'll help you design the size and configuration of your building, choose from many options to make it functional and appealing, and then give you the information you need to make a sound business decision.

Your building's design impacts your business, perhaps in ways you hadn't even considered. That's why FBI has designers and architects on staff to provide aesthetically appealing and strategically functional designs.

Ventilation, lighting, how people interact and the flow of goods and equipment must all be considered. And don't minimize the visual statement your building makes. Aesthetics are especially critical if customers see your building.



Of course a striking and efficient design is just ink on a roll of paper until you start building. And that requires permits. You can rest easier knowing that FBI thoroughly understands the permit process. We've obtained thousands of them. Our sales consultants and engineers know the state and BOCA codes and regulations and can provide you with timely guidance when planning your facility. This can save you considerable time and money by avoiding code compliance problems later in construction... or even after moving in.

# Functional

## Working with General Contractors

If FBi's quick and cost-effective construction methods appeal to you, but you are concerned about working with both a pre-engineered contractor and a general contractor – don't be. We work hand in hand with general contractors every day. Our project managers work out the scheduling details through constant communication with the general contractor... and that communication begins early in the planning process.



Out in the field, FBi crew people also have extensive experience working with generals and subs.

It is important to collaborate with your contactor early in the process; intelligent coordination of subcontractors and resources can result in savings to you.

# Collaborative

**Greencastle Physical  
Therapy & Sports  
Medicine  
Greencastle, Indiana**

**Southpoint Development  
Valparaiso, Indiana**

**Milne Supply  
Hammond, Indiana**





## Built to Last

We don't scrimp on quality. That's because we realize spending a little more for quality materials actually saves money in the long run. And that benefits you and FBi.

Each component of our buildings has been carefully evaluated and field-tested. We choose only the best suppliers, and if we can't get something to meet our exacting standards, we make it ourselves. Our columns and trusses are manufactured in our own plant using #1 grade, machine-stress-rated lumber. In-house engineers use the latest computer-aided design and simulation systems to ensure these components meet or exceed specifications.

To stay on the cutting edge, FBi works with industry innovators and university researchers to develop and evaluate new and improved building methods.

Knowing the internal components are sturdy and well-engineered is a comfort, but it's the exterior people notice most. That's why we use only the top-of-the-line Kynar® paint finishes

on corrosion-resistant Galvalume® steel for long-lasting beauty. And we fasten our steel to the building using a state-of-the-art stainless steel hex washer head screw that's guaranteed never to rust. Of course, you are not limited to a steel exterior. Finish it to your taste: brick, stone, wood – whatever you choose.



# *Innovative*

## Lifetime Service

When you purchase an FBi building, you work with a financially solid company that can take care of you for the lifetime of your building. Backing up that promise are specially trained crews that work exclusively on repair and restoration of existing buildings. We call them our Service Team. If disaster strikes – or just normal wear and tear – the FBi Service Team can quickly restore your structure to its original condition. Or if you need an addition, reconfiguration or new exterior look — new siding, roof, doors, windows or more — we can oblige. It's a great way to breathe new life into



an aging building and maximize the return on your investment. And, the Service Team can even work on structures FBi didn't originally build.

Few companies offer this service, but at FBi, we consider the full length of your ownership, not just your initial purchase. That's a philosophy that has served us and our customers well since we started doing business in 1958.

# *Lasting*

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**Fairfield Development**  
New Lenox, Illinois

**Ron Morris Development**  
Griffith, Indiana

**Twin City Collision**  
Repair  
Lafayette, Indiana



## The Next Step

The business world is broad and diverse. Your building needs are specific and unique. We understand. This brochure has provided an overview. For particular recommendations relative to your situation, give us a call. Wherever you



are in the process – just dreaming, or ready to begin – our Project Sales

Consultants can help. Their experience working with hundreds of customers gives them a library of knowledge that can benefit you. They understand that often the hardest work is done before any dirt starts to move.

The preplanning, feasibility studies and initial design work help ensure a successful completed project. Take your time. Do your homework. And work with a company that wants to be a partner in your success.

# *Consultative*



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